

# McKinneyCapital

McKinney Capital advises and invests in privately owned companies with strong growth potential. Our family of companies generate over \$175 million in revenue annually, employ over 1,000 people, have physical operations across the Southeast, and service customers throughout the entire United States and Puerto Rico.

We focus on investing additional capital, necessary non-financial resources (e.g., people, connections, expertise, etc.), and growing the top line. In our control-level investments, we strongly support the owner who desires to continue on as CEO or the family that wants to stay involved. We have significant experience with, and welcome, somewhat distressed situations or situations with unclear management succession. Companies in which we invest typically meet the following criteria:

## Control Investment Criteria

**Headquarters Location:** Within 4 hours of Birmingham, AL.

**Operations:** Southeastern United States.

**Revenue:** \$5 million to \$100 million.

**Deal Size:** Up to \$30 million.

**Deal Leverage:** Limited use of debt financing to purchase.

**Ownership:** Controlling equity position.

**Leadership:** Owner may stay on or exit, determined on a case-by-case basis.

**Type of Company:** We prefer service businesses, but are open to most industries. Exceptions are retail, restaurants and non-technical construction industries.

If you know a company that might be a good fit, or would like to find out more about McKinney Capital please email [sourcing@mckinneycapital.net](mailto:sourcing@mckinneycapital.net).